

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII.

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a 0				
	b Membership dues	1b 162,713				
	c Fundraising events	1c 0				
	d Related organizations	1d 0				
	e Government grants (contributions)	1e 0				
	f All other contributions, gifts, grants, and similar amounts not included above	1f 3,526				
	g Noncash contributions included in lines 1a-1f: \$	0				
	h Total. Add lines 1a-1f	▶	166,239			
Program Service Revenue	Business Code					
	2a Advertising & postage	541800	10,251	9,226	1,025	
	b		0			
	c		0			
	d		0			
	e		0			
	f All other program service revenue		0			
g Total. Add lines 2a-2f	▶	10,251				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)	▶	199	199		
	4 Income from investment of tax-exempt bond proceeds	▶	0			
	5 Royalties	▶	0			
	6a Gross rents	(i) Real				
		(ii) Personal				
			0	0		
	b Less: rental expenses					
	c Rental income or (loss)	▶	0			
	d Net rental income or (loss)	▶	0			
	7a Gross amount from sales of assets other than inventory	(i) Securities				
		(ii) Other				
			0	0		
	b Less: cost or other basis and sales expenses		0	0		
	c Gain or (loss)		0	0		
	d Net gain or (loss)	▶	0			
8a Gross income from fundraising events (not including \$ 0 of contributions reported on line 1c). See Part IV, line 18	a	0				
	b Less: direct expenses	b	0			
	c Net income or (loss) from fundraising events	▶	0			
9a Gross income from gaming activities. See Part IV, line 19	a	0				
	b Less: direct expenses	b	0			
	c Net income or (loss) from gaming activities	▶	0			
10a Gross sales of inventory, less returns and allowances	a	436,038				
	b Less: cost of goods sold	b	96,919			
	c Net income or (loss) from sales of inventory	▶	339,119			
Miscellaneous Revenue		Business Code				
11a Other income		7,670	7,670			
b		0				
c		0				
d All other revenue		0				
e Total. Add lines 11a-11d	▶	7,670				
12 Total revenue. See instructions	▶	523,478	17,095	1,025	0	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations domestic governments. See Part IV, line 21	0			
2	Grants and other assistance to domestic individuals. See Part IV, line 22	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	64,752	51,802	12,950	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	98,158	78,526	19,632	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	3,091	2,473	618	
9	Other employee benefits	0			
10	Payroll taxes	12,029	9,623	2,406	
11	Fees for services (non-employees):				
a	Management	0			
b	Legal	16,576	16,576		
c	Accounting	13,975	11,180	2,795	
d	Lobbying	0			
e	Professional fundraising services. See Part IV, line 17	0			
f	Investment management fees	0			
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	0			
12	Advertising and promotion	2,600	2,600		
13	Office expenses	11,298	9,225	2,073	
14	Information technology	2,530	2,530		
15	Royalties	0			
16	Occupancy	14,629	11,703	2,926	
17	Travel	11,697	9,358	2,339	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	52,553	52,553		
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	19,503	0	19,503	0
23	Insurance	28,508	22,806	5,702	
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a	Contract labor	19,350	19,350		
b	Postage	45,824	36,659	9,165	
c	Printing	10,655	8,524	2,131	
d	Member programs	48,658	48,658		
e	All other expenses Miscellaneous expense	16,093	7,310	8,783	
25	Total functional expenses. Add lines 1 through 24e	492,479	401,456	91,023	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X.

		(A) Beginning of year		(B) End of year	
Assets	1	Cash—non-interest-bearing	281,010	1	329,276
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net	0	3	0
	4	Accounts receivable, net	35,695	4	15,855
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7	Notes and loans receivable, net	0	7	0
	8	Inventories for sale or use	17,542	8	12,572
	9	Prepaid expenses and deferred charges	4,807	9	4,807
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 473,978		
	b	Less: accumulated depreciation	10b 221,834	10c 255,462	252,144
	11	Investments—publicly traded securities	0	11	0
	12	Investments—other securities. See Part IV, line 11	0	12	0
	13	Investments—program-related. See Part IV, line 11	0	13	0
	14	Intangible assets	0	14	0
	15	Other assets. See Part IV, line 11	0	15	0
16	Total assets. Add lines 1 through 15 (must equal line 34)	594,516	16	614,654	
Liabilities	17	Accounts payable and accrued expenses	20,559	17	11,983
	18	Grants payable		18	
	19	Deferred revenue	4,303	19	2,018
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties	0	23	0
	24	Unsecured notes and loans payable to unrelated third parties	0	24	0
25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	0	25	0	
26	Total liabilities. Add lines 17 through 25	24,862	26	14,001	
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.				
	27	Unrestricted net assets	433,051	27	461,160
	28	Temporarily restricted net assets	136,603	28	139,493
	29	Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC958), check here <input type="checkbox"/> and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
33	Total net assets or fund balances	569,654	33	600,653	
34	Total liabilities and net assets/fund balances	594,516	34	614,654	